

CANADIAN INGERSOLL RAND PLANT, SHERBROOKE, QUE.



RAND CO. 1873



ONE OF THE JOLLY CANADIAN
INGERSOLL RAND BUSINESS PARTIES!



MADE IN CANADA

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DAST PUDSY WAY Mar 13/24 Her Carroll the woods 260 St. James, pleasant weather 53 to Gest of snow fell at the premier. 1206



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I enclose a comple of views - one Summer
and me writer. We are most marround there
for a week yes Edward.



Dawson-The Klondike

At that time communication with the outside world was difficult and newspapers were at a premium. To provide a service that would bring the miners into his establishment, an enterprising saloonkeeper had his newspaper, as often as the mail arrived, read, by a man standing on the bar, from the front page to want ads to the assembled miners. Needless to say, on paper days that house did a good business.

Money, of course, was plentiful, and some of the stories of the gambling are almost past belief. One well-known character by the name of "One-eyed Riley" won \$17,000 in one poker game in Dawson and started for the outside with his gains; arriving in White Horse, he engaged in a game of craps and in three passes lost \$3,000. Believing that Lady Luck had deserted him he moved on to Skagway where he again got a hunch that a winning streak was due, with the result that he started to gamble again and was soon cleaned of every dollar that he had, and immediately turned around and started back for Dawson to try to rehabilitate his lost fortunes.

Stores were established in crude quarters. All commodities, with the exception of rifles and ammunition, were very scarce, and prices were sky-high. Many of the stampeders considered firearms excess baggage after arrival in Dawson and disposed of them at any figure offered. Efficient police maintained law and a semblance of order. Pipe and fittings were necessary in steam-thawing the frozen ground along the creeks. Engineers on the first steamers reaching Dawson were offered large sums for these articles, and their refusal to sell resulted in many attempted thefts.

Shortage of foodstuffs caused keen suffering. Fresh fruits and vegetables were practically unknown, and an epidemic of scurvy took its toll. One Englishman who came over the Edmonton



A SKAGWAY SUNSET

Tourists revel in the glories of Alaska Sunsets, which can be seen nowhere to better advantage than in the heart of the mountain range, at Skagway.

THIS SPACE FOR MESSAGE



POST CARD

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E. P. Winslow Esq



PUBLISHED BY THE GOWER SUITON TO LID VANGEBUY

POSTCARD

The state of the s

THE TEROK DENI

Sent Johnny on gesterday So here are 3 for the other grown up members I the family I should See Bernard in a Confle of hours you. Follow Mrs E.S. Winslew 416 Roslyn av Westmount Que



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E.W.S

FILE WITH

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Canadian West & North

MG 1022

post cards

photos

Acc. 01-052 C85-27 MRS. E. WINSLOW-SPRAGGE
2 PARKSIDE PLACE
MONTREAL 109, QUEBEC





Mall Businers Boom 1994 (24) A Gold Court. Pidury Cutting of darkie Beauties mr () inclaw? Sales Manager - Canadian Ingersell Pand Cott 260 St Januar St. Mantreal Que Canada

5 Folward St., Bridgend, South Wales

5 Edward St. Bridgent South Dales. Dear Mr. Windows I was very pleased, treeeis gam letter) Jan 21 st and & note that going drike beistoners was booming I sincerely hugs it can'te continue so for a long time & come Inticed that John said Jan saw Dick Williams in Vancouver recently I sincerely. haps the poor off Bey will some catch Du & pourthing suitable I him and that he will als well in every way, I wrote him gratuday. Well Mr. Winslow, Ham over there in the "Old Sol" and Jeeling Jime leut Assust say I prefor Citing in Chuada, and I am Eiving his hopes that after & get through with the Gali Cant Gob that any Di. wile be able & make the trip with my to Canada I have engaged a durse to attend to her and she has tall me that she her whalk OK again so I have given her a free hour to what the thent best. It have recently returned from fanden and brought back with the a four Value wireless

set for my Wize t hear a little from the settite books We are able to get any Droal casting Station in Great Britain or the Cantinent. for another term on the Gald Caest, I would have prefered a position somewhere in Canada but not heaving I aux & decident The wip again with the Crown agents for The Colonies I expect to be sailing from fiverful On the first boat Ceaving after the gitte may. I den enclosing herewith a photo of sur some railroad cuts being taken out by matives in Their own way also a fective of two or three Gold Court beauties they and are quite bloom and are quite willing to tie up with some good booking fellow, Remember mr. van knidt t. ell the Jelks.
At Office and bestwenher Smenty Source Mm Junare JIM TRURAN

hith of February 1921.

(FOR INTER-OFFICE USE ONLY) CANADIAN INGERSOLL-RAND CO.,

Personal. FILE NO.

VANCOUVER. B. C.

Ald Good

Mr. E. S. Winslow, Montreal, Que.

SUBJECT

GOLD COAST CONTRACT.

DEARXSIRS:

Dear Mr. Winslow; -

I was very pleased to get your wire yesterday saying that you had made arrangements with the American house in case we could not sell Canadian made equipment, that we would have the privilege of dealing with the London office and you getting credit for it.

I can frankly say that at the moment I do not know what the air and drilling equipment will be, but as soon as I see Angus McDonnell and our Chief Engineer - Magor McGregor in England, I will be able to form some idea of what the equipment will be. As I understand, there will be three or four million yards of rock tto remove, and General Stewart told me that the way they propose to handle the rock is by the same method that they use on large bluffs on railway work, that is, by coyote holes. This, of course, would require Jackhamer type of machines.

We will also require air for aerating drinking and cooking I have had a talk with the Medical officer and told him that we could easily put in an arrangement for aerating water, and he is going to advocate it as all the water will be distilled and hardly fit to drink unless it is livened up again.

We will also require air for the shop and a lot of chipping, some riveting and quite a number of boring tools.

I do not know just how far they will permit us to buy outside of England, but you may be assured I will use my very best endeavours to get Canadian equipment. General Stewart told me that we simply could not order from here, but after getting to England, we might be able to get permission to order stuff from Canada, and as far as he - himself, is concerned, I am sure it is quite alright, but he might be held down by restrictions in the terms of contract.

As soon as I know which boat we are sailing on, I will wire you, and in the event of our sailing by the Cunard line, if you would rather meet me in New York, it might be a good idea and we can talk the situation over with Mr. Doubleday. Should we sail by any of the Canadian lines, I will leave in time so I can stay over in Montreal for two or three days.

Yours very truly,

Canadian Ingersoll-Rand Co Limited.

P. P. Wellan

The Algonquin, 24/3/2 Sault Ste. Marie, Ont. Attention E-S loins low algoma Stul Corporation. absolutely nothing doing here, only one blast Junese Juning and two banked, balance all blown out. barely enough men left - to tack things moving. all Construction engineers have been let out or an going but songene is Langing on expecting some orders and hoping the Government - will Come to the rescue with order for rails. Heave notify m. Threw that Treg. 5.71 Blower deal is of for the present and Correspondence an be filed if it is reopened as new deal will be Called. Notify m. woodway that there puple are in dire need of Jump repair parts, their order 5.5-161 ordered we believe on march 10 in & Simised of weeks Alistment. These out on 4 Stage Suns. Mr. Maur. assist. masta mechanic, that the 1/6 hole in the rolary balanced disc is los Imall o does not - allow enough water to pass or Eushion the thrust, but allows rubbing and heavy wear. For instance after 2 months Continuous greening they found 3/16 wear, he enlarged hale to \$ and examined same after one month, Touch find no avear. Would suggest pointing this but to Cameron. a great-deal of trouble was experienced with the flax packing

attention E. S. living Coi Stick Corporation bruly enough men by - to toop Things ? eter engineers have been let out find no decar. March Jugge a great deal of mills was experienced with the flee seek

March 23/21

File Personal.

R.P. Williams, Vancouver Office.

SUBJECT: - GOLD COAST CONTRACT.

Dear Mr. Williams:-

Please do not omit to state definitely to General Stewart before you leave for the East that the Canadian Ingersoll-Rand Company are extremely anxious to secure his compressor, rock drill and Pneumatic tool business for the Gold Coast contract and that you will be talking to us about this matter when you come East. I am just afraid that we may have been slow on this job and that even now some purchasing may be going on in London. What do you think?

Yours truly,

ESW/ERE

General Sales Manager

Rehard Can Ingersoll Rand.

June 23, 1921.

E. S. Winslow, Esq.

There has got to be retrenchment, and it is felt that a month's holidays is not imposing on anyone any undue hardship in consequence of the necessity of the times.

You are going to be away the last two weeks in July, but you will be at home on the first of August and will have to function with a reduced staff throughout the whole territory, and I should be glad to hear from you on my return to Sherbrooke in this connection.

I might say that it has been decided to close the Sherbrooke works for the month of August, the whole staff, both productive and non-productive being without pay. This close down will be in addition to the last two weeks in July when we will be closed with the salary men on pay roll.

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Hotel laying of deal for the

Monde A in angust +10 in text.

P.O. Box 344, 88 drill Shawinigan Falls, P. a. afile Mar. 18, 1921. Q.7. Hanley Dear Mr. Gilman. Since coming to I havinigan I have received a number of letters from Rand men, including some from Mr. Sullivan which were very welcome. Mc Guire the selfstyled King of Ireland selebrated St. Patrick's Day by writing me and the arrival of his letter woke me up to the fact that I should begin to recipiocate. Rand equipment is very much in favour on our construction work here. Mr. Novis who is in charge of the turnel work says that the 88 dill is by far the best machine of its kind he has ever used, and he has had a long experience in every description of rock-cutting work. Sometimes one hears some complaints about the cost of upkerp, but this is more than offset by the expressions of satisfaction at the speed with which the work is accomplished. The only cause of dissatisfaction now is with a bit punch, a small but rather expensive attachment for the heyner Sharpener. If this were remedied I think your equipment could be said to be giving one hundred per cent satisfaction. I would like to thank you very much for the personal interest you showed in having everything ready for me of my arrival in Sherbrooke, when I recently made a trip down for some, parts. Besides helping me materially, this prompt service made a very good impression here and gave Mr. Sounders a pleasant surprise.

The return from selling to a rather severe grind at mathematics, has been very stimulating for me. The opportunity to share in the design work of a part of one of the largest waterwheel installations in existence is experience really worth having, and I know you will understand the spirit of it, when I say that I am not sorry that I made the change. The inhabitants are complaining that Shawingan is dead just now, but most of them will admit that in general the plants here are turning out more of their product than they would have done, even with a normal healthy growth of business since 1914, soit seems that peoples ideas must become deflated like everything else in these hard times. The cost of living in Shawinigan is high. The merchants are all French and have two pieces for everything, the higher one for the English, with the result that people send to Montreal for nearly everything including even groceius and meats, and save money by doing so. Some of the companies try to relieve the situation by running co-operative stores, but cannot have much variety in their stocks, so this system is not much of a success. I hope this finds you in the best of health. yours very truly, arthur F. Hanly.

Gredshard ?

March 17th.1921

File Personal.

H.V. Haight, Chief Engineer, Sherbrooke.

Dear Mr. Height:-

With reference to Dick Williams'letter to you of March 8th, copy of which he forwarded to me. This Gold Coast contract may be a very important matter to us and we are trying to arrange that the Canadian Company shall be given the right of selling all equipment in our line on this job. In addition to the Gold Coast contract, there is the matter of the French and English coal cutter markets and I really should

go to London and Paris in connection with these maters.

Unfortunately Mr. Gilman does not seem to feel that this is possible and I doubt very much whether anyone on the Sales force, would get the results we want. Providing we can get the necessary approvals, would you be able to undertake the trip? My idea is that Dick Williams would go over and would cable us his advice as to whether it is possible to have business placed outside Great Britain. If it is, one of us would immediately follow him over, would endeavor to secure some anitial contracts and would take the preliminary steps about establishing an Agency at Takoradi. We would then dig into the Radial Coal Cutter and Chain Coal Cutter matters and would also make the general trade agreement which we have been trying to get with the London and Paris Offices without so far any results.

I would be glad to have a reply to this letter by next mail as there is quite a lot to do before we meet Williams.
Yours truly,

Conoral Coloc Managar

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(FOR INTER-OFFICE USE ONLY) CANADIAN INGERSOLL RAND CO.. LIMITED

MONTREAL, QUE.

October 10th/18.

FILE No.

Sherbrooke Personal

TO

the Shidereic Mr. E. S. Winslow, Sherbrooke.

SUBJECT

DEAR SIRS

Thank you for your short note of yesterday, October 9th, Am glad to see that Mickie, Hanson and Burbank are all at work, also that Newton, Danks and yourself are on deck.

I have been through such a mental week this past as I hope never to go through again. We saw every evidence of the prevailing epidemic the minute we got into New England last Wednesday. My father-in-law was taken from us after a three days! illness. The most tangible evidence that I have seen of a country being stricken was the number of coffins that were piled up on various railroad stations waiting transportation either by the railroad or by the first available undertaker.

The day we arrived in Worcester my wife was taken down and I had a hard time to get any place to put her or to get a doctor. She was very ill. A friend took us in and took care of her, she was in bed for five days. She was not able to go to her father's burial. I could not get transportation for his body, I had to bury him about sixty miles by motor hearse which I was fortunate in getting hold of.

All this time we were encroaching on friend's hospitality, I brought Mrs. Gilman home before I should have but as far as I can



- 2 see this morning without getting unfavorable results. As I said I do not want to have to put in another such week. I was thunderstruck to hear of Mrs. MacMitchell's death, poor fellow. I certainly am sorry for the man. I have a letter from Mr. Wiggett in which he advises me the that the office staff are pretty well shot pieces. I cannot leave Mrs. Gilman for a couple of days yet but will get out to Sherbrooke as soon as I can. I have been trying to get you on the telephone this morning but without any success. Yours truly, EWG/OPT. General Manager. E, W GILMAN 55 St.

Shop Banquet at Canadian Ingersoll Rand Company.

An enjoyable dinner and informal entertainment

was held above the main offices of the Canadian Ingersoll Rand

An enjoyable dinner and informal entertainment was held above the main offices of the Canadian Ingersoll Rand Company last Saturday evening. The decorations of the hall were carried out with flags and autumn leaves, and the catering was very ably handled by Mr. Bonner.

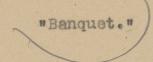
The banquet was given in appreciation of the hard work done by the Company's men during the three years of war, especially in relation to munition manufacture.

There were present about 125 of the Company's leading men. Among the guests were Mr. F.W.Colwill of the International School of Correspondence, the Government Shell Examiners and Mr. J.C. Polding of the Marine Engine Department of the Imperial Munitions Board.

The list of toasts included:

15th October 1917.

Winslow Personal. General Manager.



You will probably be interested in hearing something about the banquet and entertainment.

about 125 persons present all told. We engaged Mr. and Mrs. Giff to play the piano and violin during the course of the meal. Afterwards to the King George Dick played the accompaniments. After the toasts came the speeches were very well started by Major R.J.Hewton, Major Hewton in one of our shop inspectors, he is by profession a schoolmaster. He made a speech which was very enthusiastically received and Mscribed great fluency and seemingly unending number of land and sea fights all the way from the Battle of Thermopolae onwards. The other speeches and songs were exceptionally good, especially the songs and monologues by Mr. Colwill. We had a photograph taken by Mr. Geo. Johnston which we hope will give you an idea how the hall looked, especially in relation to the notice board of our schedule of production.

In spite of any jokes, etc., there was a very noticeable underlined attitude of seriousness and without preaching, the idea was always in evidence that each man remaining in Canada had a very serious duty to perform.

I think that the banquet will be of very great benefit, and am only sorry that all the men who will be working on 6-inch

General Manager, Oct 15th, 1917

shells and on marine engines could not have been present.

Yours truly,

ESW/EPS.

Manager Munitions Department.

e.S. Winslow

In list I find at least 50 mines orsites annest the 6'Brein | Tec-Haple. ND CO., Wright-Hargreauxs-(FOR INTER-OFFICE USE ONLY) CANADIAN INGERSOLL-RAND CO. sank Persona, Lake Share h

Cobalt, Ont. Mar. 18th/24

General Sales Manager

Trip to Rouyn

Some copyry I left Cobalt for Rouyn Tuesday, March 4th and arrived at the Nipissing Mine in Rouyn Township at 9:30 p.m. Wednesday, March 5th, making 16 miles from Dane to Larder Lake in the afternoon of March 4th with a team, and making 42 miles by dog team on March 5th from Larder Lake to Nipissing. The 42 miles in one day by dog team was a very strenuous experience. About 4" of soft wet snow had fallen during the night of the 4th, and this impeded our progress to a great extent. I would estimate roughly that I walked and ran about 18 miles of the 42, and the rest of the time it was all your life was worth to try and sit on the toboggan. So much for my trip in.

The Nipissing camp is situated on the shores of Herb Lake, which you will find on reference to the map of Rouyn Gold area referred to as Lake Heré. The shaft which they are about to sink is located about 3/4 of a mile north east of the lake. an elevation of 200 ft. above the lake. They have to pump their water from Herb lake up an elevation of 200 ft., and through a pipe line 11, 3200 ft. long.

On the morning of March 6th, I went directly to the compressor plant on top of the hill and made an inspection of what work had been done. I found it necessary to have them

Gen. Sales Mgr.

dismantle their steam line from their pumps to the compressor and put in a flexible joint. When this was done, I went down to the Pump house on the shores of the Lake, and found that they were having serious difficulty in trying to raise the water to the elevation. I worked all day long on Friday and up until one o'clock Saturday morning on an old Fairbanks Duplex pump which they had purchased from Paddy Fleming for this work. I finally discarded this pump altogether, and we secured one from some diamond drillers, who were doing some work on the Horne property about some 4 miles distant. We sent a dog team over at night to bring in this pump, which weighed about 600 lbs, and after encountering a lot of grief with it, we found that this pump would not answer the purpose. We then brought down the #3 Cameron sinker, which they had purchased second-hand from Paddy Fleming, and which was to be used in connection with the shaft work, and I spent two days and one night overhauling this pump, and putting it into working condition. The conditions encountered, we will admit, were rather strenuous, as we had a high lift, a long suction and considerable pipe friction, and when we finally got this pump working, we found that a starting pressure of 230 lbs. was required to force the water over the brow of the hill. This pressure dropped considerably after the water reached the top of the hill and started to flow down the other side, as there was a material drop in the elevation, and we got some advantage from the syphoning effect. We worked all day Sunday and

Meneral Sales Manager

Mr. A.A. McKay, 156 Percival Ave., Montreal, Que.

Mr. Alderson spends practically all his time at Lake Fortune, while Mr. McKay makes occasional trips in here. The Lake Fortune are also doing surface work on the Arntfield claims in Boischatel township. The surface indications have proved very favorable, and there is a possibility of a plant being required for that district next winter. I arrived in Larder Take at 6:30 Thursday night, March 13th, having completed the 42 miles together with making the call on the Lake Fortune people in one day. I might say that the trip in and the trip out was made with 8 dogs which the Nipissing Co. kindly supplied, which eliminated the necessity of an expenditure of \$7.00 per day for the dog team which I had previously made arrangements for in Kirkland Lake. I spent the night in Larder Lake, and went over in the morning to the Crown Reserve property. and met Mr. Fox, who is in charge of local operations, Capt. Crowe, Mr. Turner, Master mechanic and Mr. Hurst, accountant. I discussed the possibility of the installation of a combination electric and steam driven hoist, which proposal is in Mr. Summerhayes' hands in Toronto, and interested them in the R-72 drill. They are using a Sullivan compressor, which is operated by a Polor-Diesel engine, equipped with a force feed lubrication. This force feed lubrication has overcome the necessity of having 28 individual oil and grease cups, which feature caused so much

General Sales Manager

trouble at the Blue Quartz, and their experience has been that the engine has given them the very best of service. The Sullivan compressor is one which was originally installed at the Crown Reserve property at Cobalt. They also have a 1500' compressor, steam driven, which was taken up from Cobalt, and which compressor they might possibly put into operation next Fall. In this event, they will drive it by an oil engine. I found that the Shank and bit punch, which we recently supplied them for installation on their #5 Leyner Sharpener, which was also transferred from their Cobalt plant, is working very satisfactorily, and they are well pleased with it. They were starting some men out on Saturday, March 15th, in charge of Mr. Hirst, the man who was one of the original stakers of the Crown Reserve at Larder Lake, to do some work on their holdings in Boischatel Township on the H.J. Stewart claims. I met Mr. Hirst, and he told me he had all kinds of confidence in the Stewart claims, as they adjoined the Arntfield properties, which whad proved up very satisfactorily. There is also a possibility of a plant for the Stewart claims next year. I left Larder Lake about 10:30 in the morning and arrived in Dane in time to catch the Toronto train South and reached Cobalt in the evening of the 14th.

In summing up my trip, I would like to say that the Rouyn gold area, including Boischatel and Rouyn townships, offers wonderful possibilities as a gold mining camp in the future. This district, however, is covered with a heavy over-burden, and although there has been a lot of staking done, there has been very little prospecting. The development of this

General Sales Manager

country is going to involve all diamond drill work, and it will be about two years before any real knowledge is gained pertaining to this district. The Noranda people are securing excellent results from the operation of three diamond drills on the Horne property; this formation proves to be a mineralized zone, primarily copper with a gold content, and will be a smelting proposition. From the assay Mr. Fletcher kindly showed me, I cannot say more than that it is remarkably rich in copper, and their problem now is to block out a large enough area to warrant the installation of a smelting plant, which is, of course a very expensive unit. Furthermore, they will have to be assured of railroad facilities before they can economically handle such a proposition. The Timmins interests have also sent Alphonse Perry, who you will recall having been associated with the Engineering& Equipment Co. in Montreal, to put in some camps on the suth of Noranda Lake to get ready to do some surface work on the Bagshaw and McCuaig properties, which they hold under option. There is also a possibility of their doing some diamond drilling there next Fall. A Company has been formed known as the Osisko Min. Co., which will do some surface work on the north shores of Osisko Lake this year. The Huronion Belt Co., which principals practically control the Keeley and Vipond Mines, sent some men in last week to do some work on the Davies and Wright claims south of Pelletier Lake. This latter

General Sales Manager

multipslage of

property adjoins the Rouyn gold mines, which is a Montreal syndicate. I might also mention that I met the first diamond drilling equipment going into the Rouyn Gold Mines on my way out.

These, I think are the more active propositions in the Quebec field, as I find on investigation, that although a lot of publicity has been given other interests in Quebec, it is mostly newspaper talk. I wish to assure you that the development of Rouyn is no pikers' proposition, as it means extremely difficult transportation problems, expensive haulage: it means that they have to contend with a deep over-burden, and have to resort to a big extent to diamond drill work in order to prove up their formation, prior to undertaking shaft work. To make this matter a little more clear to you, while at the Noranda, I was looking at a large bale of hay, which was stored under canvass, and Mr. Fletcher told me that this hay cost them \$90.00 a ton delivered at the Mine, as the haulage charges in connection with all of their equipment going in there is \$60.00 a ton, and all of their material for the Summer's operation so far must be taken in during the winter months.

If Rouyn continues to develop, there is every possibility of fairly good transportation facilities being arranged by way of boat from Haileybury to Ville Marie via C.P.R. from Ville Marie to Quinze via boat north, and the C.P.R. are considering the installation of a acrial transvays to forward material over the portages. This will mean that travel will not be such a hardship as it has been in the past, and if the developments